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# BRAND 01 BRANDINTRODUCTION



### ABOUT FOUNDER

Born at the end of March, I'm an Aries with the ENFJ personality. I long for **freedom** like the wind, able to carry away the fragrance of flowers and settle wandering thoughts.

Our design, steeped in the delicate perfume of **Suzhou's** timeless gardens, weaves romance into its very fibers, breathing life into the most tender of reveries.

In crafting each piece, I glimpse the very essence of life. I've come to realize that my body is a sanctuary for myriad species, with life flourishing within me and **blossoming** on my skin.

Fashion stands as a testament to **romance**, interconnecting every facet of the human form. Deconstruction doesn't signify an end, but rather a **rebirth** within the fabric's very fibers.





### **BRAND STORY**



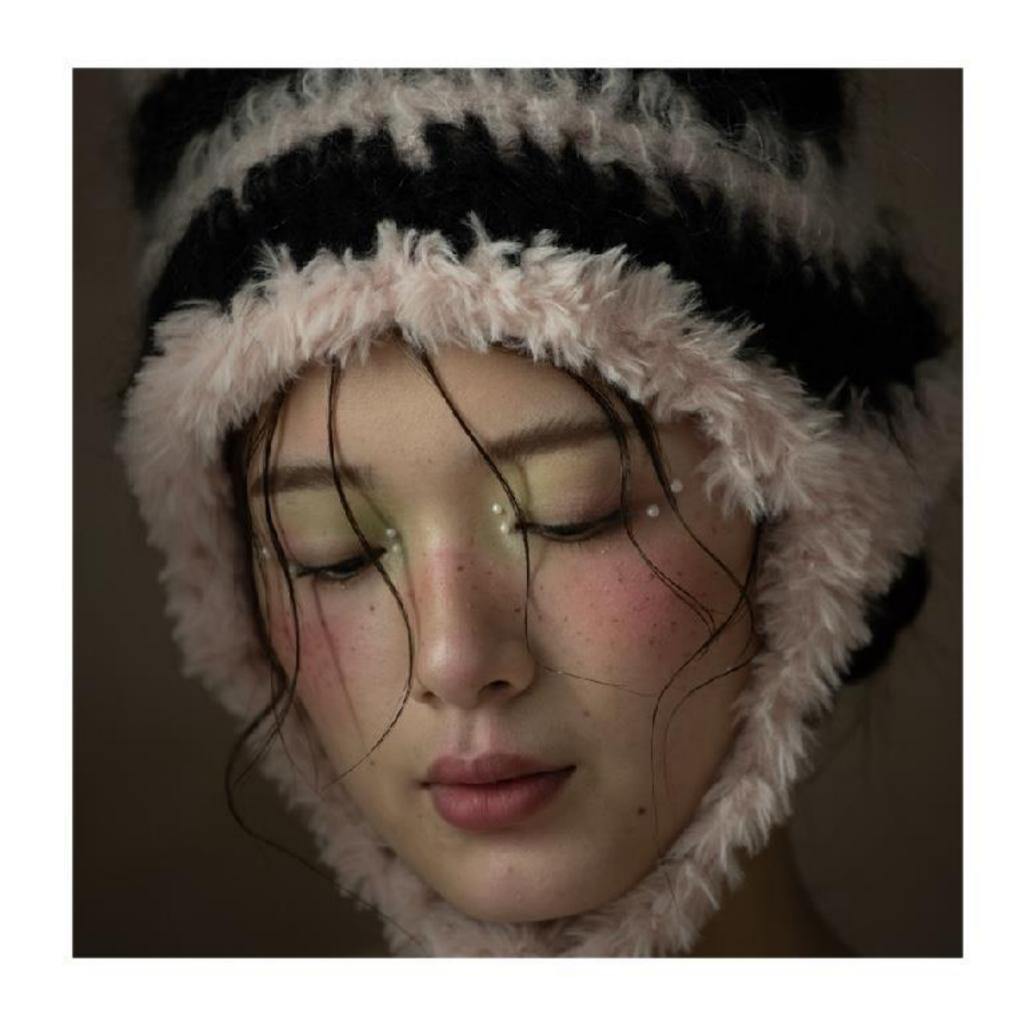
ROSEMANTIC is a brand crafted for those who pursue softness and elegance.

We seamlessly blend traditional knitting techniques with the humanities, art, and fashion, interpreting a perfect fusion of modern Chinese aesthetics and European classical styles.

Our mission is to create an image that showcases Eastern beauty while resonating with global trends, all while emphasizing a deep connection to local cultural roots.

### Brand concept

"ROSEMANTIC" is a portmanteau of "rose" and
"romantic", encapsulating the allure of roses. Inspired by
blossoming flowers, our designs undergo multiple artistic
transformations, culminating in a distinctive knitted aesthetic.
These flowers, both tangible and ethereal, embody an
unparalleled vitality and beauty.







Our journey begins with a simple skein of yarn. We utilize **natural wool and cotton**. Nature has bestowed upon us all we need, our role is to unveil its inherent beauty.



TIMELINE

2022 summer

2023.05

Marked the inception of my crochet accessory designs,

ROSEMANTIC born and

2023.12

After the birth of the
"Shakespeare's Rose" series, the
brand went viral and became a
bestseller on Xiaohongshu.
This success propelled
ROSEMANTIC from bespoke
creations to scaled production.
December 2023 saw 500 units
sold within a month, despite
limited availability.

2022 Winter

spanning bags, hats, gloves, and

apparel.

By winter, my "Snow White and Red Rose" earmuff design captivated nearly 80,000 viewers on Xiaohongshu. Inspired by the outpouring of admiration and anticipation, I began conceptualizing my brand and ecommerce platform.

2023 Fall/Winter

launched on Little Red Book

During this season, the brand has launched many winter products which are available on the official website. Private orders for ready-to-wear garments were also ordered on the official website. Also, brand has set up a production team.

2024 Spring

ROSEMANTIC offline stores in preparation.

# VISION

To emerge as the preeminent creative knitwear brand of our era

# MISSION

To make a connection between every soul through the artistry of crochet

# VALUES

### Identity

Romantic, gentle, innocent, and meticulous

### Knitting Ethos

Nurturing the soul through knitted artistry

### Cultural Characteristics

Rooted in Chinese heritage, embracing global aesthetics

### Innovative Spirit

Seizing every opportunity for creative advancement

### Corporate Culture

Fostering mutual respect, recognizing individual potential, and embracing innovation

### Customer Commitment

Viewing feedback as a catalyst for continual improvement

### Responsibility and Mission

Infusing each knitted piece with our unwavering dedication and purpose

# USP Unique selling proposition

Brand Features:

### Innovative Design

Transforming knitwear into wearable poetry, reminiscent of A Midsummer Night's Dream

### Heritage and Innovation:

Breathing new life into traditional craftsmanship.

### Eco-friendly Concept:

Pioneering eco-conscious practices within the fashion industry

#### **Tribute to the handmade team:**

My handmade team is a group of **unemployed** and **retired** women at home.

The skills of crochet and knitting have not been well inherited by young people. On the contrary, in the past, this handwork was a necessary skill for Chinese women. Before machine clothing, they needed to knit clothes for their families, so they were **very skilled** in this craft.

In China, middle-aged women are always forced to take care of family responsibilities and have no choice but to stay at home to take care of the family, children and grandchildren, but they also hope to have a job to make themselves **valuable**. I graduated from fashion and happened to be very passionate about knitting and crochet. I think we are a natural team.

They love this job very much. First, this job has **flexible hours**. They can earn some extra money while taking care of their children, and they can also enrich their lives. Second, this job makes them feel **happy**. They like to get together and chat, talk about family matters, current affairs, and sing songs.

Before this, they seemed to be forgotten by the world. In addition to the role of taking care of their families, they lost themselves. With this job, they can use their **expertise** and **passion** to get in touch with fashion trends.

I **love** my team.



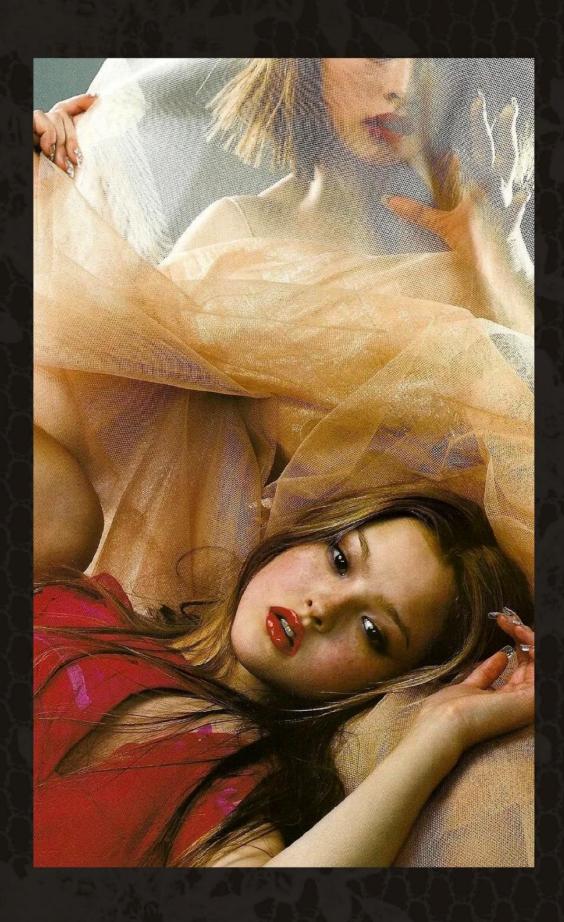
# BRAND 02 CUSTOMER GROUP





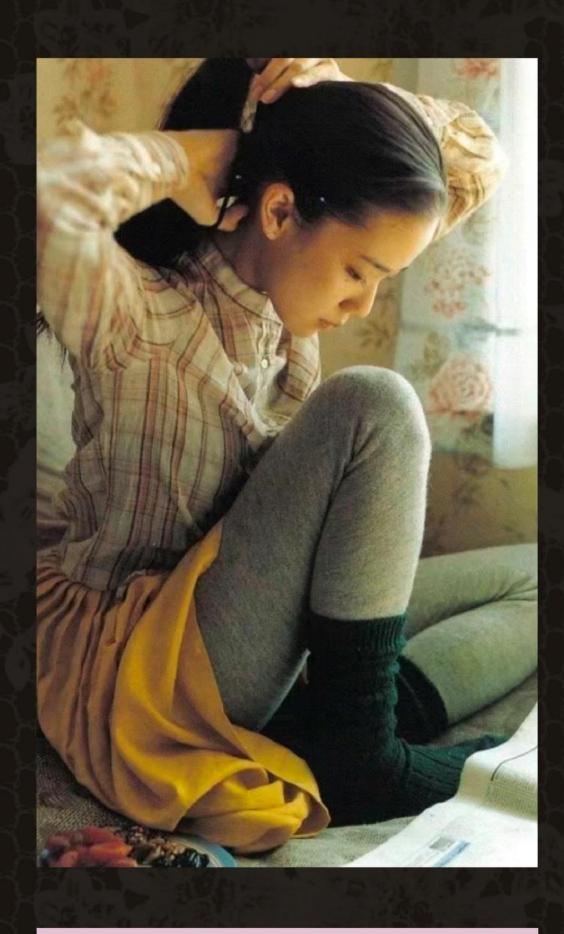


Coming to a new world needs to be bold and adventurous, to stay true to your beginnings, to experience the joys of life, and to touch the softness of your feelings.



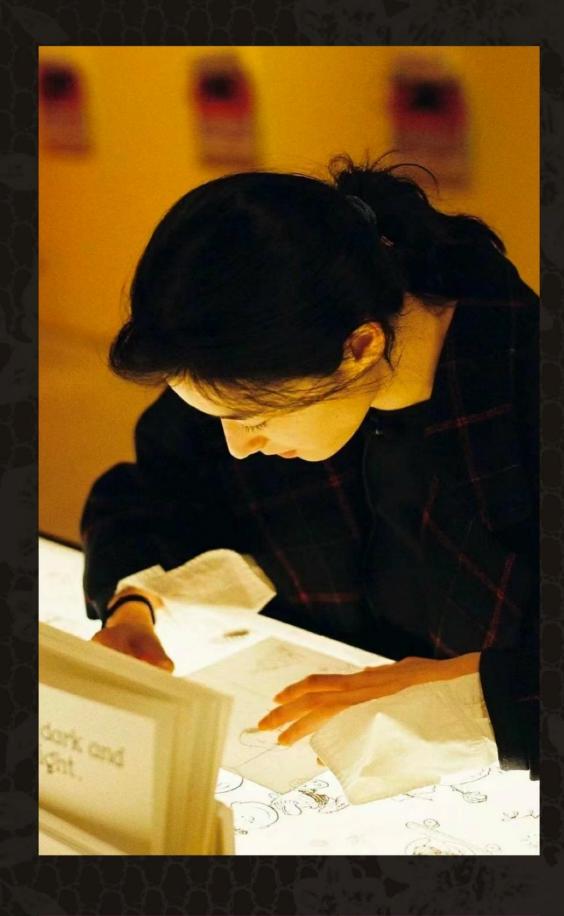
Self-driven Generation Z

Personality to please yourself, live from myself, emotional, free, mobile Internet aborigines, focus on spiritual consumption, love of niche design



Literary Dreamer

Passion for fashion, enjoy traveling and slow life, days exquisite style, romantic group of people, will be touched for literature and art.



Poet of Healing Life

Gentle, sensual and feminine. They emphasize quality, pay attention to fashion news and live loosely.

# ROSEMANTIC

Product data from RED for 2023 December

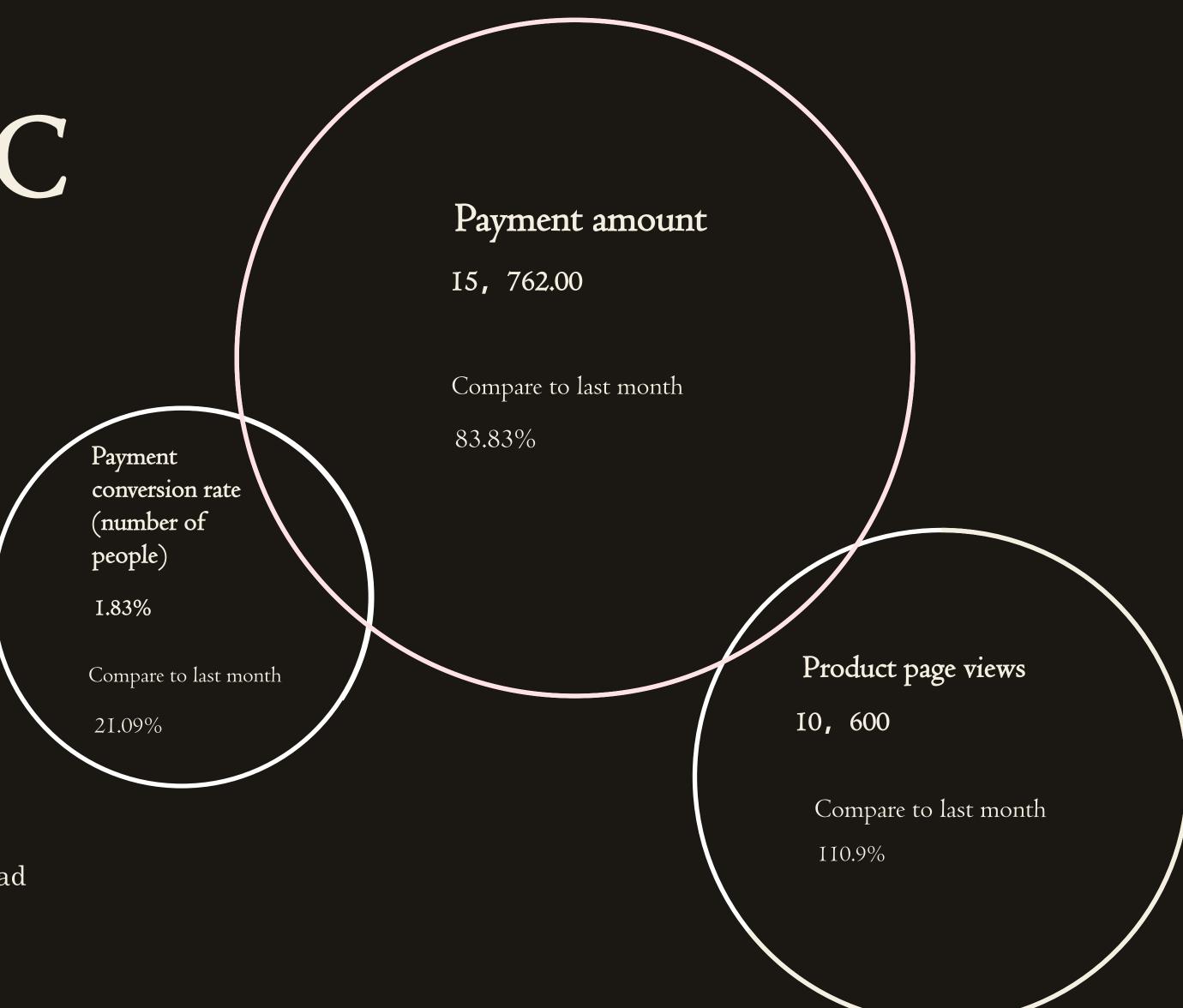
### Shakespeare's Rose

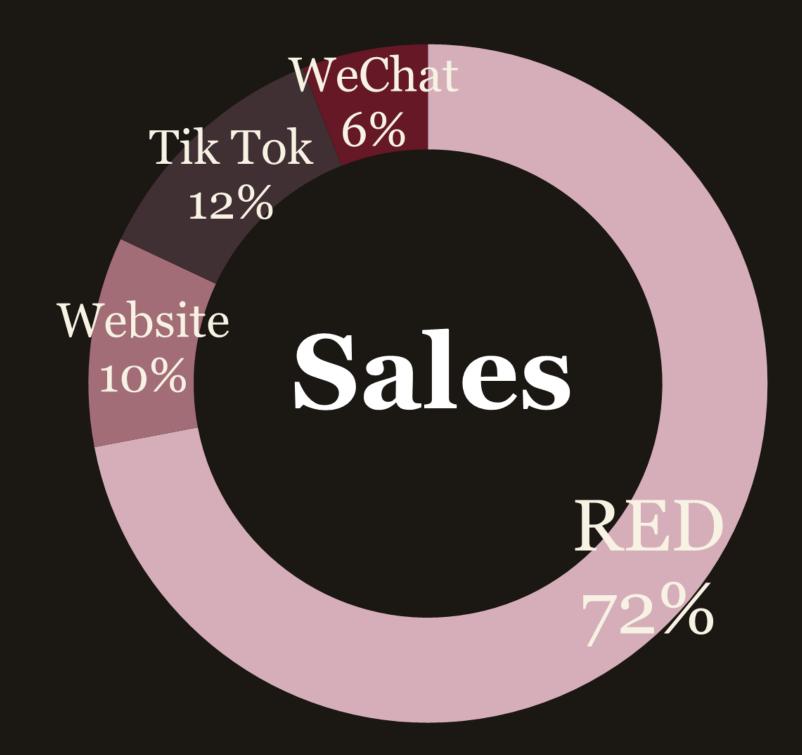
"Even if a rose changes its name, it is still fragrant. The only thing that I hate is your surname. You are still you even if your surname is not Montague, not your hands, not your feet, not your arms, not your face, not other parts."

### Product Details

[handmade]

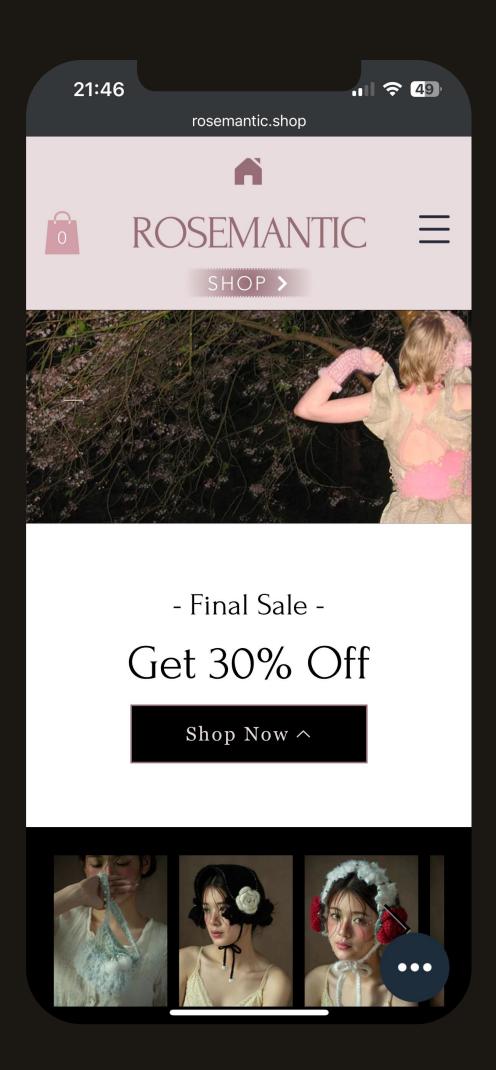
Material: 80% wool, 20% mohair + gold and silver thread





Many customers return because of the smell of the perfume, and later buy perfume and fragrance products. The smell carries with it memories.

### Website





RED

# BRAND 03 ROSEMANTIC PRODUCTS



### BRAND MATRIX

ROSEMANTIC

WOMEN

ROSEMANTIC W

Soft & Comfortable, Eastern Palate

ACC

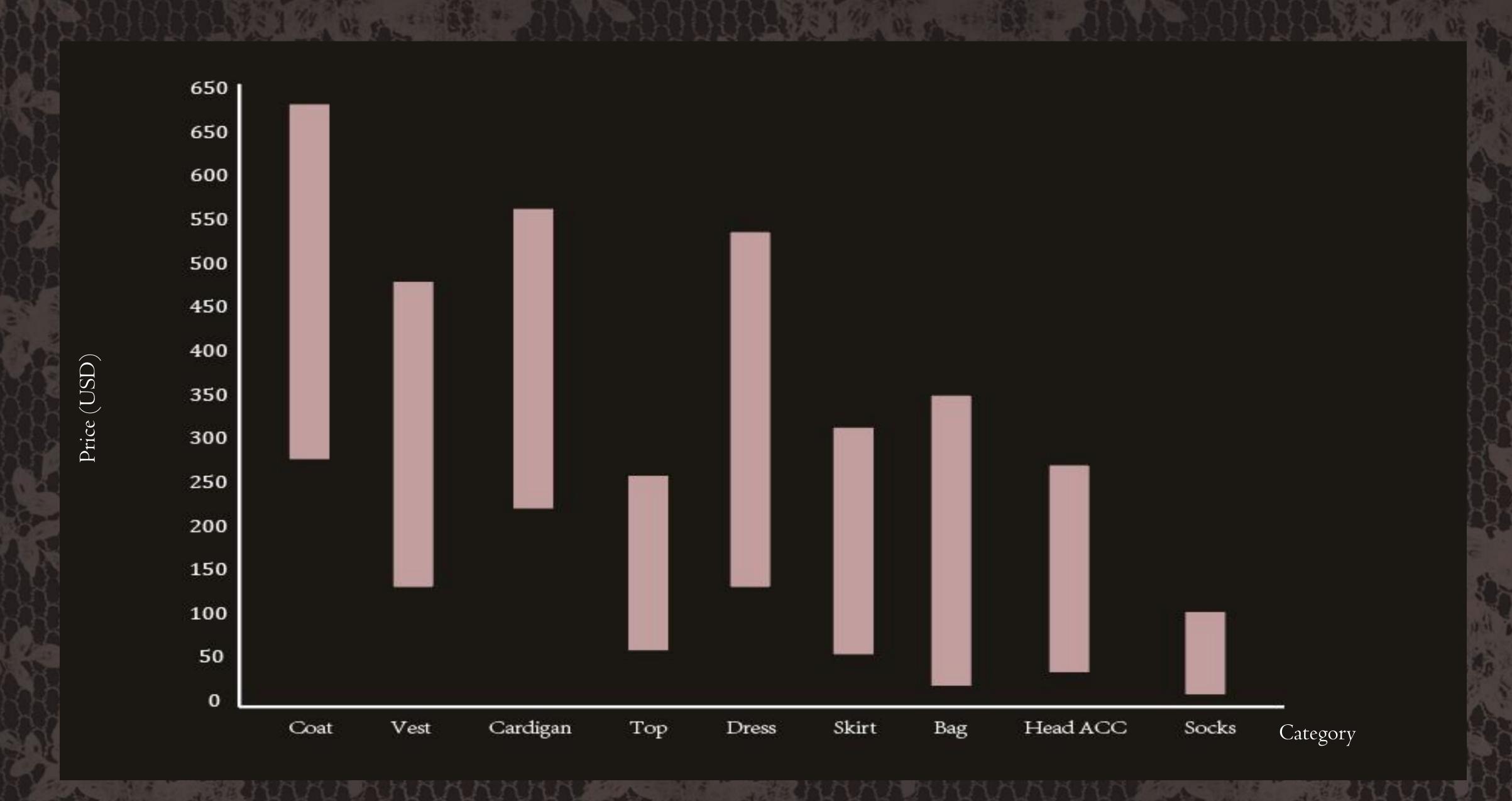
**ROSEMANTIC &** 

Emotional, Delicate, Gentleness and Brave

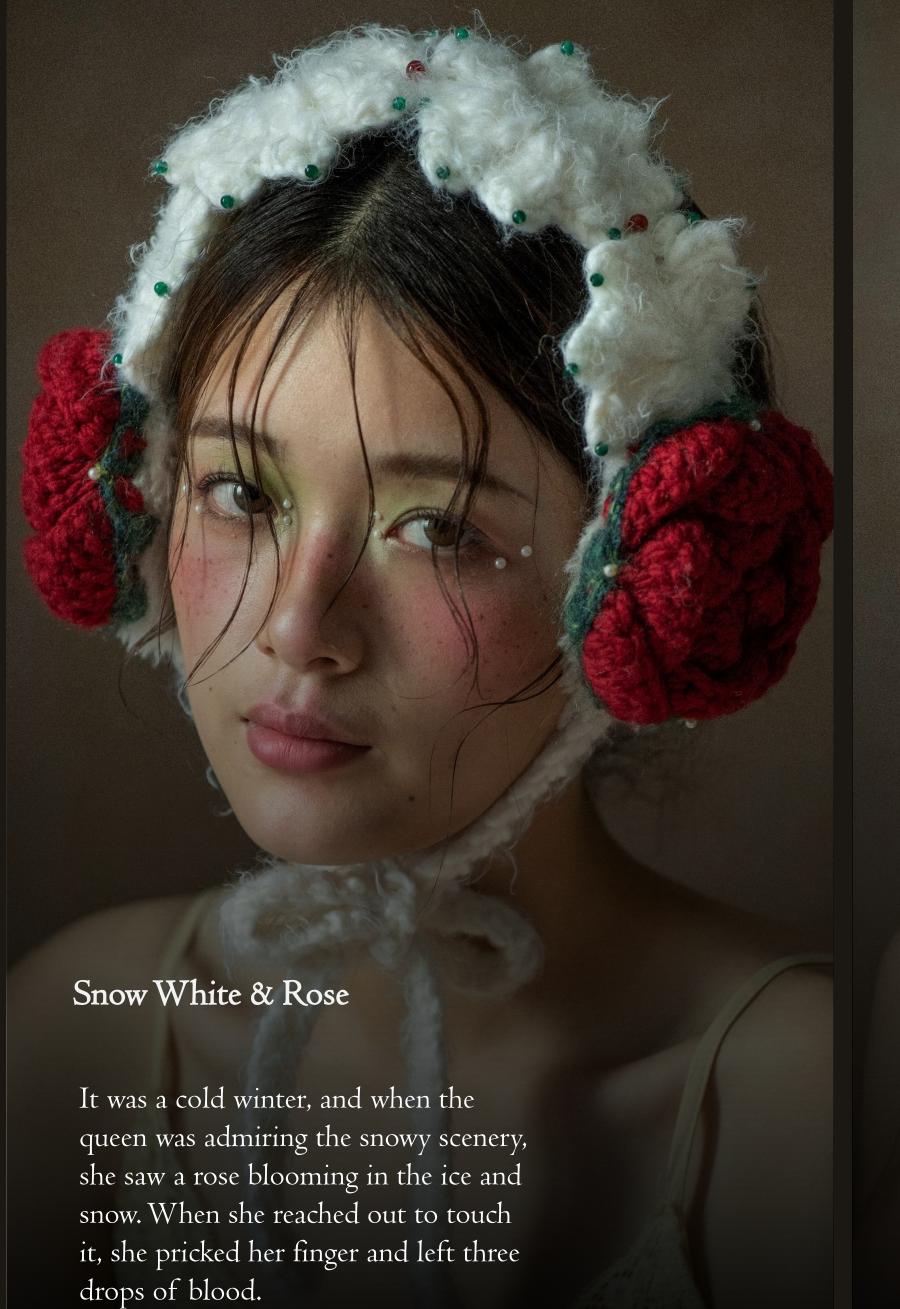
HIGH-END

ROSEMANTIC

Break free from the limitations of tradition and redefine romance







### Magic CAT

The combination of pink and black is a sweet and cool choice, the embodiment of a magical girl. Knitted hats are a must-have in winter. In the dull winter, how can we show our attitude? Cute, girly, and smart "cat ear" hats have led a fashion trend this winter.





Edelweiss

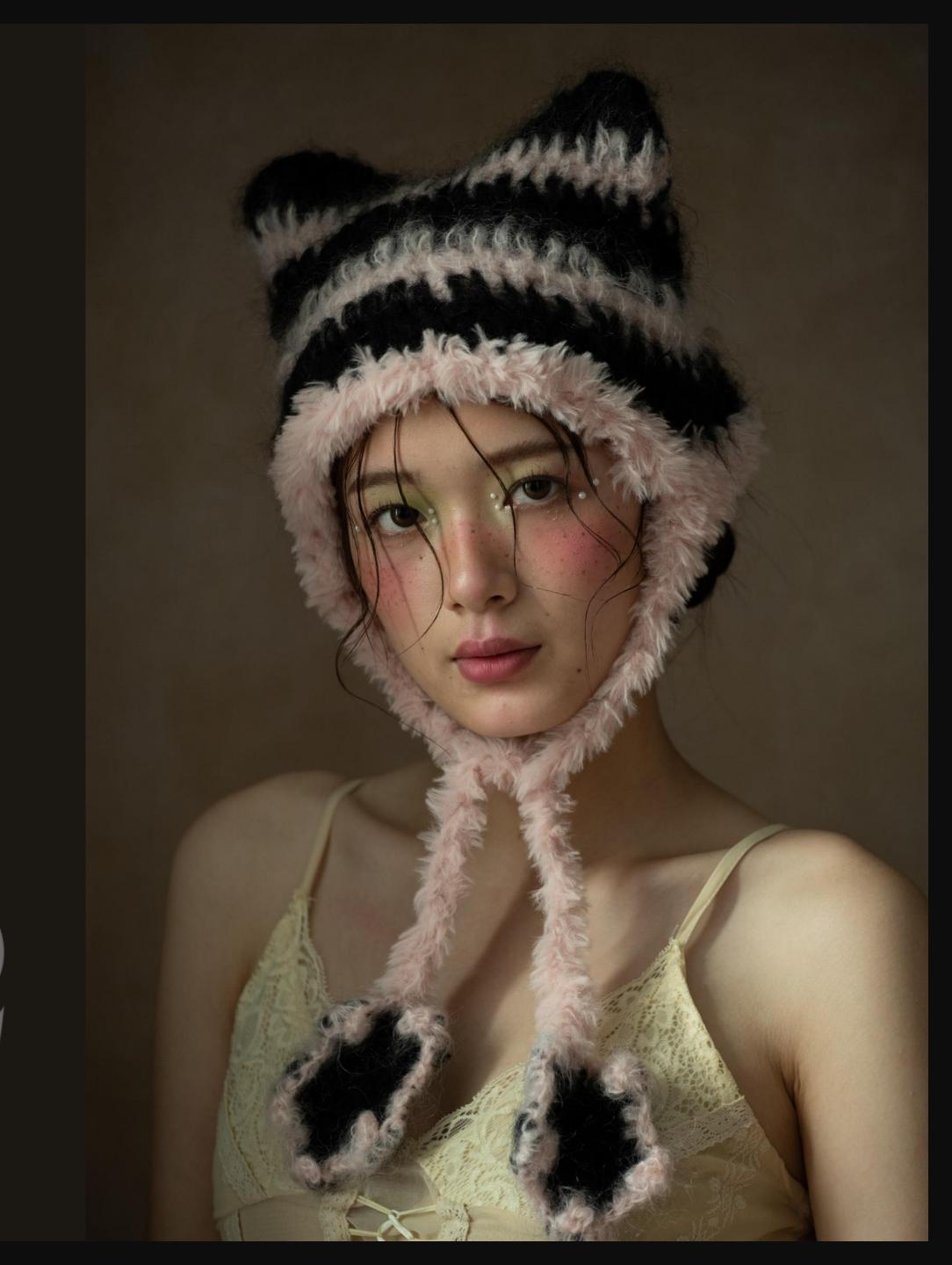
# Beauty in the Valley



2023 FW DESIGN



Magic CAT



2023 FW DESIGN

The scarf and earmuffs are dual-purpose, and the red and white roses bloom in a colorless winter, showcasing two styles.





2023 FW DESIGN



Snow White & Rose /



(01)
Roots & Blooms ss 2025
Collection Suzhou Garden













BRAND 04
PACKING INFORMATION



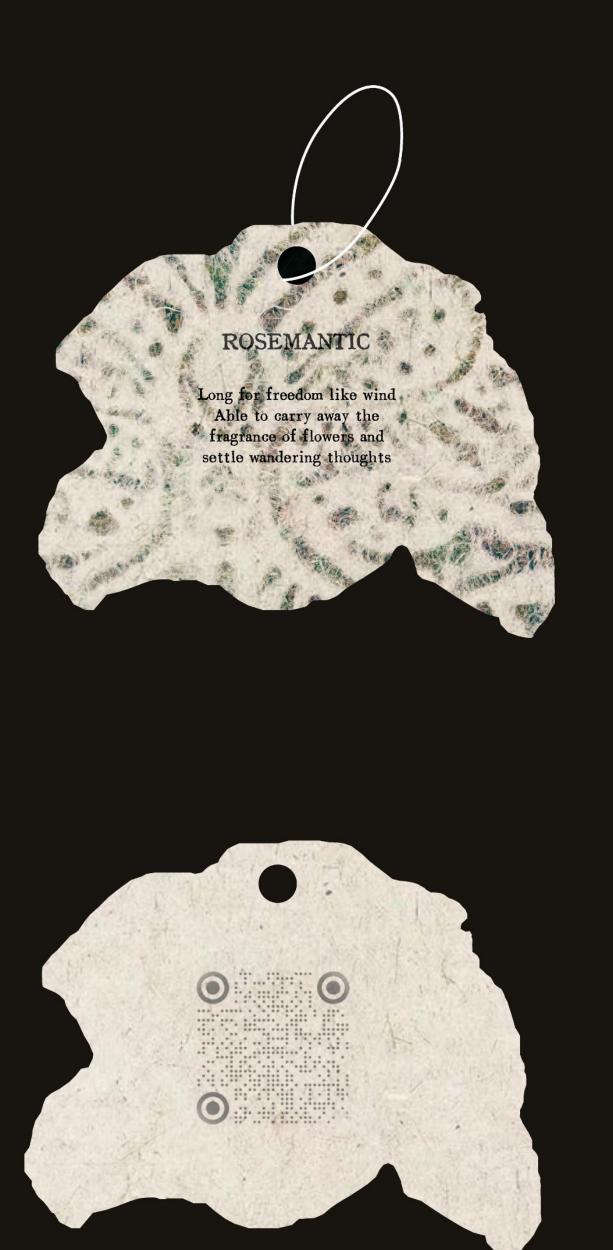
# ROSEMANTIC

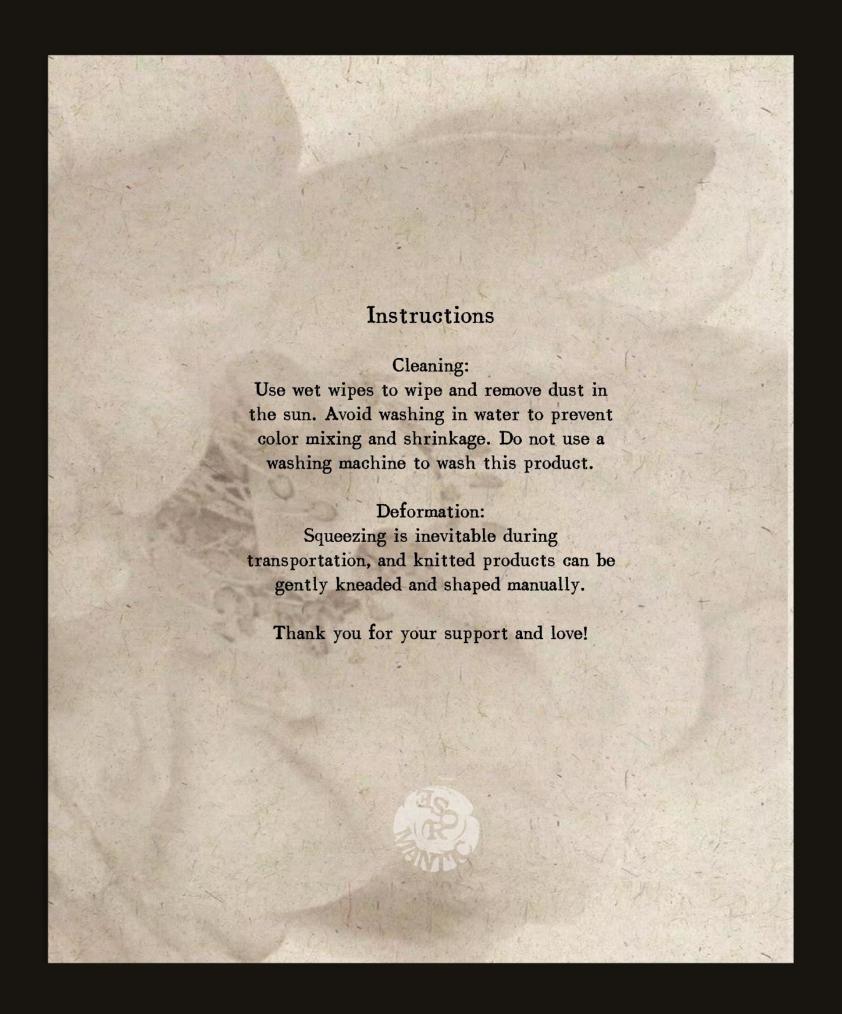
**Sustainability** is the belief that ROSEMANTIC has always upheld.

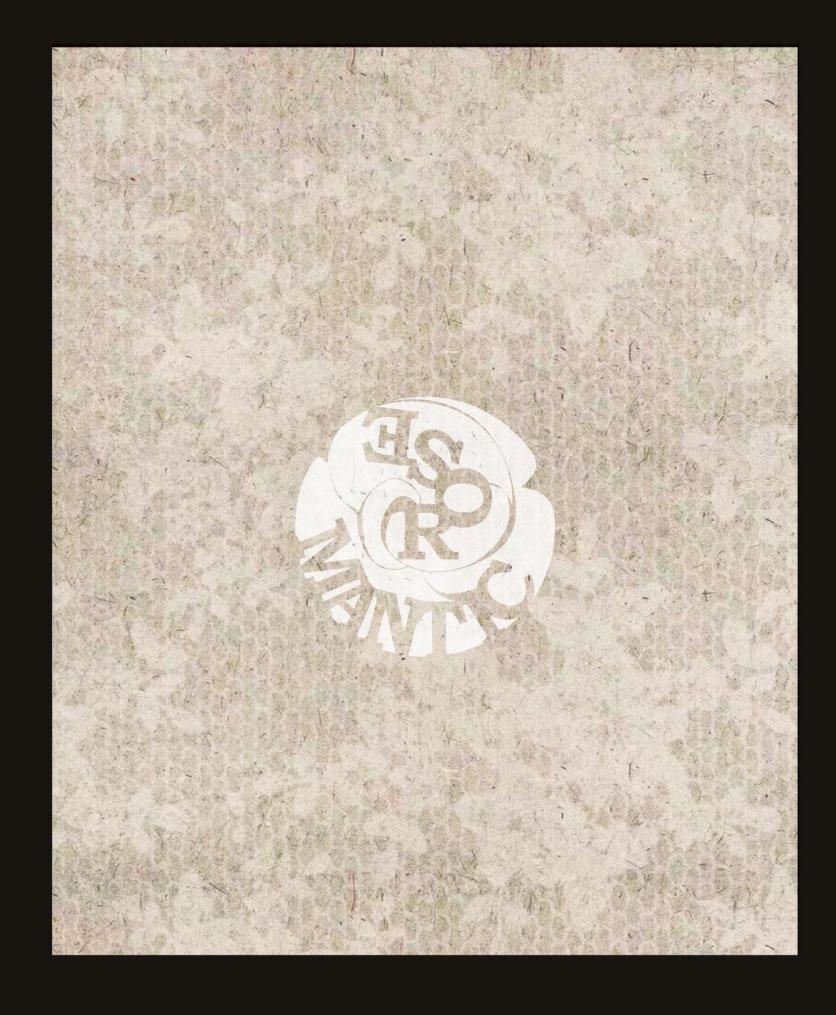
We use white linen and environmentally friendly pulp for packaging and embroidered silk bags as the lining to protect the delicate of the knitting products.

















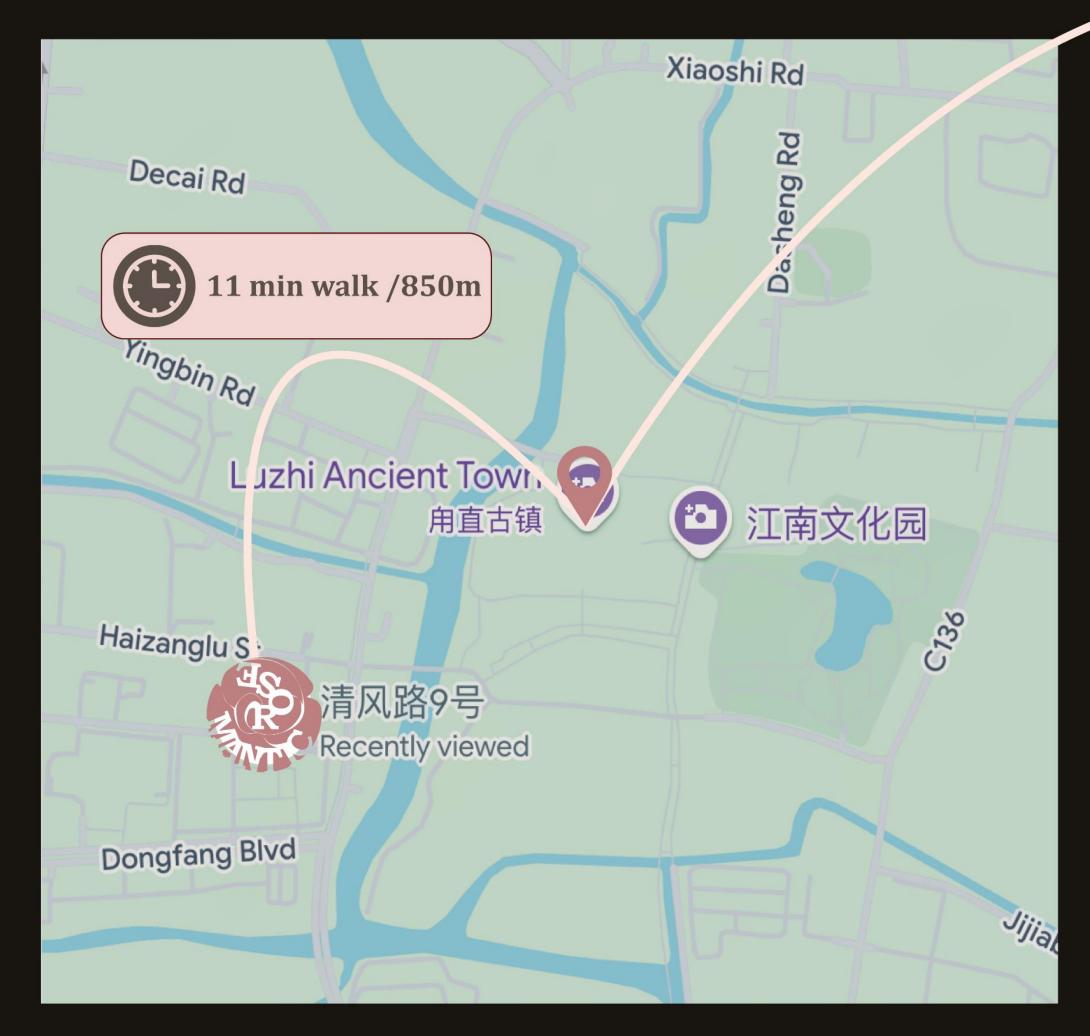




## WEBSITE



### **OFFLINE SHOP**



### **ADDRESS:**

9 Qingfeng Road, Luzhi, Wuzhong District, Suzhou, Jiangsu, China. Zip code: 215129

### Luzhi Ancient Town

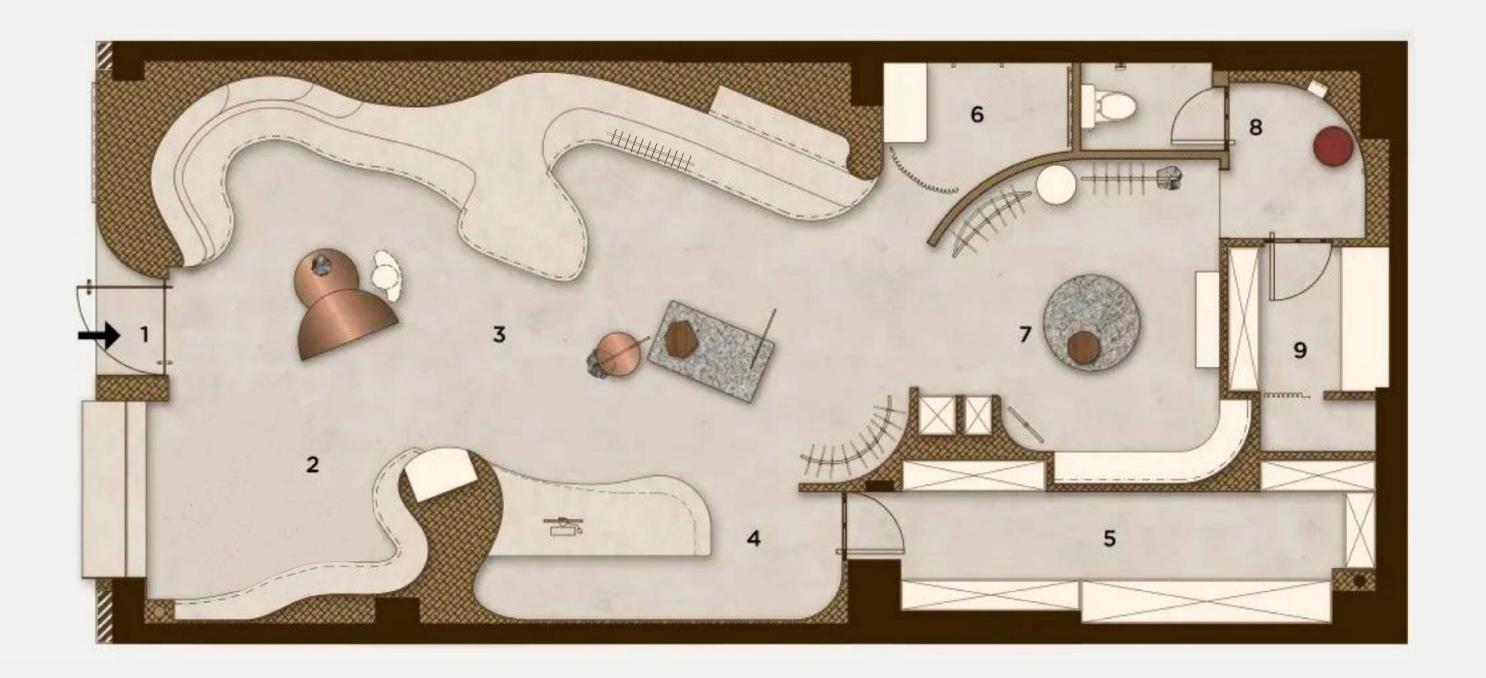
Suzhou is my birthplace and the soul of ROSEMANTIC.

It is the land of gentle gardens. There is a unique Jiangnan water town in China, with small bridges and flowing water. It is a well-known gentle place.



### FLOOR PLAN

ROSEMANTIC offline stores in preparation.



#### FLOOR PLAN

I. ENTRANCE 2. ACCESSORIES AREA 3. CLOTHES AREA 4. CASHIER 5. WARE HOUSE

6. FITTING ROOM 7. HAUTE COUTURE AREA 8. RESTROOM 9. UTILITY ROOM

# 

### **ONLINE SHOP**

Website: www.rosemantic.shop

RED: Rosemantic

INS: ROSEMANTIC\_STUDIO

E-MAIL: ROSEMANTIC.ESHOP@GMAIL.COM

### **OFFLINE SHOP**

9 Qingfeng Road, Luzhi, Wuzhong District, Suzhou, Jiangsu, China. Zip code: 215129

